

# PROMPT People



## Eric de Valpine

For the last 20 years Eric has helped small companies launch, grow and stabilize. He has been CFO of multimedia and software companies including those with angel and venture capital backing. As a consultant, Eric built management tools for a YUM! Brands joint venture with Hong Kong-based Favorite Restaurants Group. For 10 years Eric has ran Foodshed Investors, an angel network focused on small producers and sustainable agriculture, and a provider of Technical Assistance for the last four years to two USDA funded grants.

Most recently Eric was the pre-opening CFO for a food & beverage project preserving a building from 1880 and adding it to the National Register of Historic Places, and simultaneously opening the first vinyl listening lounge in Austin, TX. Both developments in unique urban core neighborhoods experiencing transformative change.

Eric has a BA from the University of Texas, Austin and an MBA from the University of California, Irvine.



## Chris Peifer

Chris is a veteran technology executive with 20+ years of experience focused on cloud-delivered services. He has successfully grown B2B/B2C technology services for Consumers (hOp, Barnes&Noble/nook, MiMedia), Government (S.O.E.), Physicians (WebMD, iLIANT) and Real Estate Operators (hOp, ePropertyCare, Barkably/Tenney 110). His enterprise and consumer sales exceed 1.0 billion USD in electronic reading devices, tablets, digital content, and software. His most horrifying professional experience may involve his 24 hours of on-air QVC spots.

He has served as CEO, CSO, CRO over the past 8 years. Highlights have included; Invented a proximity based social network with the intent to simplify and celebrate helping others. The platform was utilized by Multifamily Operators to cultivate community. Served **over 60,000 homes**. Drove the distribution of an e-Reading ecosystem (Android tablets, e-Ink devices, and apps) to annual sales **in excess of \$200 million**. Negotiated with App Stores and devised a “Powered by” branded strategy.

Bachelors in Communications from Vanderbilt



## Charles Hadsell

Founder, ePropertyCare

Charles is an accomplished technology executive with a proven 20+ year track record at leading organizations. Charles spent the first 15 years of his career in a variety of sales, marketing and senior leadership positions at semiconductor firms Analog Devices and Texas Instruments. In 2018 he founded ePropertyCare and today has clients in over 27 states and offers an end-to-end smart building solution.

Charles has a BS in Electrical Engineering and minor in Finance from Princeton University, an executive MBA from the University of Chicago Booth School of Business, and completed executive education at MIT Sloan School of Business.

# PROMPT People & Partnerships

Advisor to the Board: Jeff McQueen (Residential Development) Shea Homes

Board Chair: Eric de Valpine, CEO

Directors: Charles Hadsell (Property Technology) ePropertyCare

Candidates: TBD offers outstanding to join the board

- Jeffrey Mah (Capital & financial strategy) Highland Homes
- Jim Wentworth (Commercial development) Wentworth Property
- Rick Andreen (Residential development) Inspire
- Greg Stevenson (Corporate strategy) T. Rowe Price
- David Perel (Hospitality & multifamily) NewcrestImage, CIO
- Dan Swanstrom (Hospitality & multifamily) CFO Consultant (fmrly Corepoint Lodging & Monogram Residential)



DEVELOPMENT TEAM

Sophisticated mixed-use experience

Team | STACK



# Prompt Business Plan

**PROMPT HOLDING COMPANY**  
(Flower Petal, LLC)

**OPERATING COMPANY**  
(Flower Petal Operations, LLC)

**REAL ESTATE COMPANY**  
(Flower Petal Real Estate, LLC)

**PROMPT PropTech System**  
Smart Building Technology  
Resident Experience Software  
Resident Reward Tool  
App Work | Boom Pay  
Consolidation = Expand Market, Revenue, & Exit Valuation  
Centralization = EBITDA Expansion & Positive Cash Flow

**PROMPT RE**  
Teams  
Centralized Scale

**coGP Capital Investments**  
coGP Capital = 1-5% of DevCo Capital Stack  
coGP Capital = Promoted Equity / Potential for Large MOIC  
Landco Investments = Potential for Mid-Stream Profits  
LandCo Investments = Larger Pipeline  
PropCo Investments = Consolidate into REIT

**Additional Operating Business**  
Immediate Cash Flow and EBITDA Expansion

**Real Estate Investing Structure**  
Produces Multiple Billions of Developments and Rental Assets

PROMPT  
MANAGEMENT

PROMPT  
SERVICES

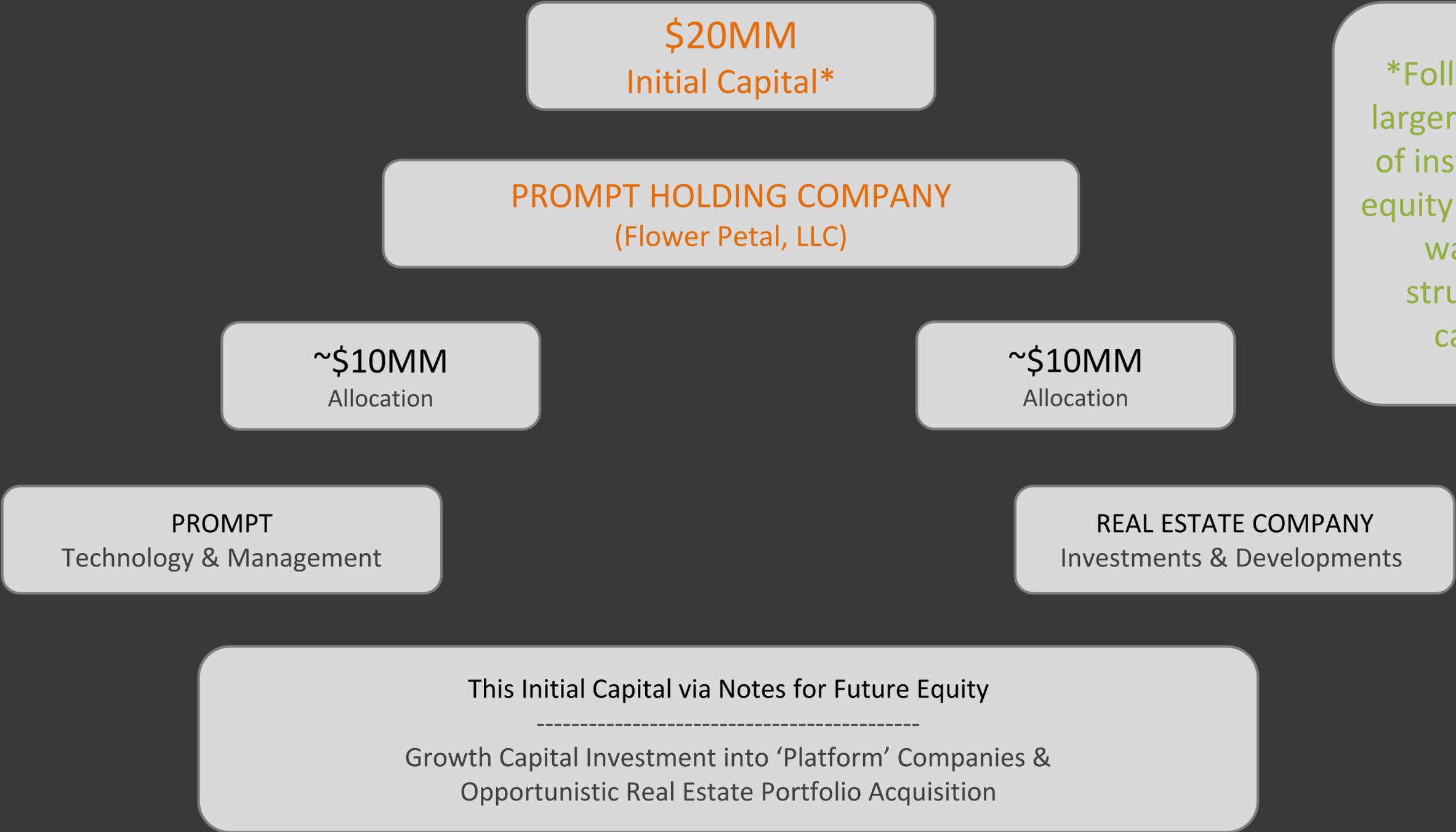
DEVELOPMENT  
SERVICES

LAND CO'S

DEV CO'S

PROP CO'S

# Prompt Initial Capital



\*Followed by larger amounts of institutional equity and debt-warrant structured capital

# Accelerated Growth with OpCo-PropCo Capital

PROMPT HOLDING COMPANY  
(Flower Petal, LLC)

OPERATING COMPANY  
(Flower Petal Operations, LLC)

REAL ESTATE COMPANY  
(Flower Petal Real Estate, LLC)

OpCo-PropCo Equity Investments

PROMPT PropTech Platform

coGP Capital Investments

OpCo-PropCo Equity Investments

+ PROMPT MANAGEMENT

+ PROMPT SERVICES

+ DEVELOPMENT SERVICES

REAL ESTATE CO #1  
Joint Ventures  
PropCo | DevCo | LandCo

REAL ESTATE CO #2  
Joint Ventures  
PropCo | DevCo | LandCo

REAL ESTATE CO #3  
Joint Ventures  
PropCo | DevCo | LandCo

# 7-Year Business Plan\*

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**PROMPT PropTech Platform**

Revenue, 2030 Forecast	393,421,234
EBITDA Margin	30% - 50%
Valuation Estimate	3,000,000,000
Prompt Equity Stake	50% +
Prompt Valuation	1,500,000,000+

**coGP Capital Investments**

coGP Investments, DevCo/LandCo	150,000,000
coGP MOIC Potential, 4-5 Year Cycles	5x
REIT Investments, PropCo	150,000,000
Yield Forecast, Mature	9%
Annual Returns, 2030	176,250,000
Real Estate Equity Value	1,982,812,500

**Additional Operating Business**  
Immediate Cash Flow and EBITDA Expansion add to Valuation

**Prompt Holding Company Enterprise Value Target \$3BN+**  
**SAFE Note Investor Return Target 10x+**

+ PROMPT  
MANAGEMENT

+ PROMPT  
SERVICES

+ DEVELOPMENT  
SERVICES

\*2030 Forecast Estimates